



One Nation | One Association

FEDERATION OF AUTOMOBILE DEALERS ASSOCIATIONS

804-805, Surya Kiran, 19, K G Marg

New Delhi - 110 001 (INDIA)

T +91 11 6630 4852, 2332 0095, 4153 1495

E fada@fada.in

CIN U74140DL2004PNL130324

FOR IMMEDIATE RELEASE

Mr Ashish Harsharaj Kale reappointed as FADA President

4th September 2019, New Delhi: The Federation of Automobile Dealers Associations (FADA), the apex national body of Automobile Retail, today, unanimously re-elected Mr Ashish Harsharaj Kale as the new President at its 292nd Council Meeting which was held immediately after the 55th Annual General Meeting of the Federation.

The Council also unanimously re-elected Mr Vinkesh Gulati, Partner – United Automobiles, Allahabad as the Vice President, Mr Manish Raj Singhania, Managing Partner – Ralas Motors, Raipur as the Honorary Secretary and Mr Chittoor Selvakumar Vigneshwar, Deputy Managing Director – Anaamalais Toyota, Coimbatore as the Honorary Treasurer for the year 2019-20.

FADA places on record its appreciation for the immense contribution made by Mr Kale and other office bearers in making brand FADA a strong voice of not just the Dealer Community but the Indian auto industry. Steps taken to reduce Dealer Inventory, Introduction of Auto Retail Registration figures and liaising effectively with the Government Authorities has made FADA the one and only voice of the Auto Dealers.

Commenting on his re-appointment as FADA President, Mr Kale said, **“I am thankful to the Governing Council for reposing their Trust in my leadership. Continuing from last year, I once again pledge to take up all Dealer related issues Honestly and fearlessly and work for the Betterment of the Auto Dealer Community in turn contributing to the betterment of the Indian Auto Industry.”**



Brief profile of Mr Ashish Harsharaj Kale – President, FADA and Managing Director – Provincial Automobile Co. Ltd.

Mr Ashish Harsharaj Kale is the Managing Director of Provincial Automobile, Nagpur. Provincial is in the auto dealership business since 1930 and is one of the oldest dealer partners of Mahindra & Mahindra, both for its auto and farm equipment division. Provincial is also Dealers for Bharat Benz Trucks and Buses.

Provincial Auto are also dealer partners for Nissan Motor India and It also operates multiple franchisees of Mahindra first choice wheels, Provincial has also forayed into the insurance brokerage business and are licensed by IRDA as General Insurance Brokers in the group company, Provincial Insurance Broking Pvt Ltd.

Mr Kale is also the President of Vidarbha Automobile Dealer Association since 2012, a very active association and under his leadership VADA has organized two very successful Auto Expo's in Nagpur, with participation from all OEMs. Shri Kale is also member of social organizations and clubs in Nagpur, such as the Rotary club of Nagpur, Vidarbha Cricket Association, Gondwana Club and Central Provinces Club and has been involved in its committee in the past.



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Brief profile of Mr Vinkesh Gulati – Vice President, FADA and Partner – United Automobiles

Mr Vinkesh Gulati is a Law Graduate and has done Master's in Commerce and in Business Management. He is Managing Partner of United Automobiles, one of the largest selling Bajaj 2W dealership in India and also deals in Mahindra Automotive. He has been regularly recognized by Mahindra and is the member of Dealer Council.

He is the Senior Vice President of United Group of Institutions having Education Institutions at Allahabad and Greater Noida imparting Engineering, Management and Computer Degrees.

He is also the Director at United Bharat, Hindi Daily Newspaper having circulation in Eastern Uttar Pradesh. He is Chapter Chairman of Indian Industry Association. He was President of Allahabad Automobile Dealership Association in 2010-12. Mr Gulati has been actively associated with F A D A for the last 8 years.



Brief profile of Mr Manish Raj Singhania – Honorary Secretary, FADA and Managing Partner – Ralas Motors

Mr Manish Raj Singhania is the owner of Ralas Motors, which is a dealership of Mahindra and Mahindra Ltd and Mahindra Trucks & Buses Ltd. He is also the President of Raipur Automobile Dealers Associations (RADA) and the State secretary of Eastern India Chamber of Commerce and Industries.

He has been invited by various organisations to speak on different topics like Budget, Excise Duty, etc., and under his leadership, RADA has organised four very successful Auto Expos in Raipur. He has also been awarded the "Automobile Person of the Year" by Think Media Inc. in the Chhattisgarh Leadership Awards 2014 and his dealership, Ralas Motors has received the Emerging Chhattisgarh Awards 2013 – THE GREEN BUSINESS AWARD by Think Media Inc. for the lavishing Greenery of the dealership.



Brief profile of Mr Chittoor Selvakumar Vigneshwar – Honorary Treasurer, FADA and Deputy Managing Director – Anaamalais Toyota

Born into a business family in Coimbatore on 5/5/1980, Mr C S Vigneshwar spent his childhood in Chennai. Schooled in Don Bosco Chennai, he later graduated in Commerce out of Loyola College Chennai. He later pursued his MBA from GRD College Coimbatore before adding an MSc in International Business from Manchester Metropolitan University.

He joined family business in the year 2004, being the first in the third generation to do so from the family. Today the business group known as the ARC group has interests in goods transportation, automobile dealerships, drinking water, packaged foods, renewal energy, green energy alternatives, farming and education. The group has gained a strong environmental focus to add to its existing pioneering HR and CSR way of thinking.

Mr Vigneshwar has been a member of the Apex Consultative Committee of Volvo Eicher Commercial Vehicles for the last 9 years and has been the President of the Toyota India Service Dealer Council for



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the last 5 years. He has been a council member of the Federation of Automobile Dealers Federation for the last five years.

Having visited more than 60 countries, he loves travel. His personal interests include camping, nature photography and fishing and off-roading. Having a day of learning at work and spending time with his family, friends and dogs is his definition of a fulfilled day.

----- End of Press Release -----

About FADA India

Founded in 1964, Federation of Automobile Dealers Associations (FADA), is the apex national body of automobile retail industry in India engaged in the sale, service and spares of 2/3 Wheelers, Passenger Cars, UVs, Commercial Vehicles (including buses and trucks) and Tractors. F A D A India represents over 15,000 automobile dealers having 25,000 dealerships including 30 Associations of Automobile Dealers at the Regional, State and City levels accounting for 90% of market share in India. Together we employ over 2.5 million direct employees and another 2.5 million as indirect employees, making it a total of ~5 million people in the country at dealerships and service centres.

FADA India, at the same time also actively networks with the industries and the authorities, both at the Central & State levels to provide its inputs and suggestions on the Auto Policy, Taxation, Vehicle Registration Procedure, Road Safety and Clean Environment, etc. to sustain the growth of the Automobile Retail Trade in India.